

# The INPUT Connector for Deltek GovWin™

*Consolidate your efforts to find and win government business by automatically populating your government sales opportunities pipeline directly into your capture management solution*

- **Eliminate manual opportunity data entry**
- **Never miss procurement updates or pertinent dates**
- **Reach a higher level of communication and collaboration**
- **Gain a concise understanding of competitive resources**
- **Facilitate more contract wins through increased efficiency**

INPUT Federal Technology Opportunities gives IT vendors access to the most up-to-date information on nearly \$700 billion in qualified procurement opportunities. With the INPUT Connector designed specifically for Deltek clients, opportunity information is pulled from INPUT's website (using Web Services) and seamlessly integrated directly into the GovWin business development and capture solution.

Opportunities marked as MyOpportunities within INPUT are pulled directly into GovWin on a daily basis and regularly updated as opportunities are revised. Within GovWin, your opportunity data may be accessed via the **INPUT Info** tab or through the **General** information tab by entering the INPUT Opportunity ID number.

The screenshot displays the 'Opportunities' interface in Deltek GovWin. The main window is titled 'Opportunities' and shows a form for 'INFORMATION ASSURANCE SUPPORT'. The 'General' tab is selected, and the 'INPUT Info' sub-tab is active. The form contains the following fields and values:

Field	Value
Title	INFORMATION ASSURANCE SUPPORT
Op Number	Contract
Description	SUMMARY: The Military Sealift Command (MSC) may have an ongoing requirement for the provision of Information Assurance (IA) support services necessary to ensure adequate protection of MSC's
Primary Customer	GovWin INPUT Number
Primary Contact	BD Manager
Total Value	Capture Manager
Win Probability	0
Wt. Revenue	0
Date Opened	4/18/06
Date Closed	
Days Open	0
Type	Proposal
Source	
Record Status	Active
Est. Start Date	
Est. Compl. Date	

Figure 1. Opportunity information available from the General tab.

The screenshot displays the 'INPUT Info' tab for an opportunity titled 'INFORMATION ASSURANCE SUPPORT'. The interface includes a navigation bar with 'Opportunities' and various utility icons. The main content is organized into several sections:

- General:** Fields for 'Last GovWin INPUT Update' (4/18/06), 'Last INPUT Update' (2/16/06), 'INPUT Program Name' (INFORMATION ASSURANCE SUPPORT), 'INPUT ID' (33287), 'INPUT Acronym', 'INPUT Department' (NAVY), 'INPUT Agency' (MILITARY SEALIFT COMMAND), and 'INPUT Current Status' (Forecast Pre-RFP).
- Key Dates:** A table showing 'RFPDate' (3/1/09) and 'AwardDate' (9/1/09).
- Detail:** Fields for 'INPUT Solicitation Number', 'INPUT Agency Website' (http://www.fedbizops.gov), 'INPUT Estimated Value' (17,000.00), 'INPUT Duration' (1 year(s) base plus 4 x 1 year(s) option(s)), 'INPUT Competition Type' (S(a) Set-Aside), 'INPUT Contract Type' (Firm Fixed Price), 'INPUT NAICS Code' (541513), and 'INPUT Primary Offering' (Security). It also includes 'INPUT Comments' and 'INPUT Summary'.
- INPUT Key Contacts:** A table listing contact information for Charlean Sinkfield and LITG Christophe Lee.

Figure 2. Opportunity information available from the INPUT Info tab.

### Get data delivered from the following opportunity fields:

- Program Name
- Acronym
- Department
- Agency
- Opportunity ID Number
- Updated Date
- Milestone Date
- Status
- RFP Number
- Estimated Value
- Competition Type
- NAICS
- Comments
- Government Web Site
- Primary Offering
- Summary
- Potential Bidders
- Duration
- Procurement Activity
- Contract Type
- Program Description
- Key Contacts